# YHS YEO HIAP SENG LIMITED

(Company Registration No. 195500138Z)

### Unaudited Financial Statements and Dividend Announcement for the period ended 30 June 2012

### PART I INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1,Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS

### 1(a)(i) Consolidated Statement of Comprehensive Income

	6 Mo	nths	3 Mo	nths
	01.01.2012	01.01.2011	01.04.2012	
	to 30.06.2012	to 30.06.2011	to 30.06.2012	to 30.06.2011
	S\$'000	S\$'000	S\$'000	S\$'000
Revenue	345,515	222,709	126,323	114,066
Cost of sales	(203,724)	(140,009)	(79,255)	(70,962)
Gross profit	141,791	82,700	47,068	43,104
Other income	1,075	1,054	566	540
Other gains - net	1,460	1,040	1,602	1,475
Expenses				
- Advertising and promotion	(18,223)	(18,173)	(9,065)	(8,358)
- Marketing	(4,875)	(1,462)	(1,134)	(874)
- Selling and distribution	(32,527)	(26,997)	(16,408)	(12,700)
- Administrative	(15,106)	(11,285)	(8,365)	(5,466)
- Finance	(96)	(120)	(52)	(43)
Share of profits of associated companies	530	575	393	173
Profit before income tax	74,029	27,332	14,605	17,851
Income tax expense	(10,898)	(4,713)	(2,221)	(2,533)
Net profit for the period	63,131	22,619	12,384	15,318
Other comprehensive income/(losses):				
Financial assets, available-for-sale	57.070		00,400	0.050
- Fair value gains	57,870	1,906	23,482	9,252
Currency translation differences arising from consolidation	(3,044)	(7,336)		(4,255)
Other comprehensive income/(losses) for the period, net of tax	54,826	(5,430)	21,286	4,997
Total comprehensive income for the period	117,957	17,189	33,670	20,315
Net profit attributable to:				
Equity holders of the Company	61,796	20,635	12,348	14,684
Non-controlling interests	1,335	1,984	36	634
	63,131	22,619	12,384	15,318
Total comprehensive income attributable to:				
Equity holders of the Company	116,097	17,033	33,833	20,958
Non-controlling interests	1,860	156	(163)	(643)
	117,957	17,189	33,670	20,315

### 1(a)(ii) Notes to Consolidated Statement of Comprehensive Income

Net profit for the period is derived after (crediting)/charging the following:

	6 M o	nths	3 Mo	onths
		01.01.2011	01.04.2012	
	to 30.06.2012	to 30.06.2011	to 30.06.2012	to 30.06.2011
	S\$'000	S\$*000	S\$'000	S\$'000
Revenue				
Dividend income from financial assets, available-for-sale	(2,481)	(2,375)	(2,474)	(2,368)
Cost of sales				
Depreciation	1,548	1,970	808	996
Write-dow n/(Write-back) of inventories, net	528	(67)	535	(342)
Marketing expense				
Depreciation	3	12	2	6
Selling and distribution expense	4.400	002	603	528
Depreciation Impairment of trade receivables, net	1,196 380	983 40	376	19
inpairment of trade receivables, not				
Administrative expense	1,279	1,166	646	563
Depreciation	1,279	1,100	040	555
<u>Other (gains)/losses - net</u>				
Impairment loss on property, plant and equipment	-	753	-	251
Property, plant and equipment w ritten-off	-	3	-	2
Fair value gains on financial assets, at fair value through profit or loss	(255)	(513)	(142)	(337)
Write-back of allow ance for foreseeable losses on development		(240)		
properties	-	(240)		-
Net foreign exchange loss/(gain)	413	963	(115)	22
Gain on disposal of property, plant and equipment	(1,236)	(491)		(35)
Write-back of loan from an associated company	-	(1,155)	-	(1,155)
Other income				
Interest income	(66)	(78)	(36)	(41)
Finance expense				
Interest expense on bank borrow ings	96	120	52	43
Income tax				
(Over)/Under provision of tax in respect of prior years	(298)	(148)	47	5

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### 1(b) Balance Sheets

))	Balance Sheets		-	1	-	
		ļ	Group			pany
		As at	As at	As at	As at 30.06.2012	As at
		30.06.2012	31.12.2011 (Restated)	(Restated)	30.00.2012	31.12.2011
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
	ASSETS					
	Current assets					
	Cash and cash equivalents	123,226	107,059	100,634	53,424	2,053
	Financial assets, at fair value through	,20,220	101,000		,	
	profit or loss	15,923	13,106	20,429	-	-
	Trade and other receivables	179,750	73,752	64,822	54,801	14,252
	Inventories	48,058	54,737	46,886	-	-
	Development properties	59,118	118,564	117,432	-	-
	Current income tax recoverable	419	879	604	-	-
	Other current assets	5,285	5,099	3,105	54	82
		431,779	373,196	353,912	108,279	16,387
	N					
	Non-current assets Financial assets, available-for-sale	160,378	102,723	108,548	12,401	8,814
	Loans to subsidiaries				21,650	21,814
	Investments in associated companies	4,561	4,235	3,204	-	
	Investments in subsidiaries	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	302,196	301,978
	Investment properties	62,619	63,684	56,555	46,466	45,631
	Property, plant and equipment	133,678	126,443	109,420	65	70
	Intangible assets		-	17	_	-
	Deferred income tax assets	1,220	1,379	1,381	-	-
		362,456	298,464	279,125	382,778	378,307
	Total assets	794,235	671,660	633,037	491,057	394,694
	LIABILITIES					
	Current liabilities					
	Trade and other payables	92,151	86,372	71,178	70,579	69,788
	Current income tax liabilities	19,927	3,088	2,822	448	404
	Borrowings	9,626	10,808	26,857	4,000	5,000
	J	121,704	100,268	100,857	75,027	75,192
	Non-current liabilities					
	Provisions for other liabilities and charges	2,221	2,239	2,237	-	-
	Deferred income tax liabilities	11,441	21,046	16,685	1,500	1,416
	Other non-current liabilities	33	33	34	-	-
		13,695	23,318	18,956	1,500	1,416
	Total liabilities	135,399	123,586	119,813	76,527	76,608
	NET ASSETS	658,836	548,074	513,224	414,530	318,086
			-,	<b>·</b>		
	EQUITY					
	Capital and reserves attributable to					
	equity holders of the Company		•	·······	r	
	Share capital	218,865	218,568	218,568	218,865	218,568
	Capital reserves	6,066	6,066	6,066	-	-
	Other reserves	126,375	96,832	119,298	8,285	4,859
	Retained profits	252,773	172,122	115,517	187,380	94,659
		604,079	493,588	459,449	414,530	318,086
	Non-controlling interests	54,757	54,486	53,775		-
	TOTAL EQUITY	658,836	548,074	513,224	414,530	318,086

\* Restated : Prior year comparatives are restated due to the adoption of the Amendments to FRS 12 – Deferred tax : Recovery of Underlying Assets which became effective for annual periods beginning on or after 1 January 2012. Please also see Note 5 below.

## 1(b)(i) Aggregate amount of group's borrowings and debt securities

As at 3	0.06.2012	As at 3	1.12.2011
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
4,626	5,000	5,808	5,000

### Amount repayable in one year or less, or on demand

### Details of any collateral

Short-term bank loan of the Group totalling \$4,626,000 (2011: \$5,808,000) is secured by a first mortgage over an investment property of a subsidiary.

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### 1(c) Consolidated Statement of Cash Flows

	6 Month	s ended	3 Month	s ended
	30.06.2012	30.06.2011	30.06.2012	30.06.2011
	S\$'000	S\$'000	S\$'000	S\$'000
Cash flows from operating activities				
Net profit for the period	63,131	22,619	12,384	15,318
Adjustments for :				
Income tax expense	10,898	4,713	2,221	2,533
Depreciation of property, plant and equipment	4,026	4,131	2,059	2,093
Dividend income from financial assets, available-for-sale	(2,481)	(2,375)	(2,474)	(2,368)
Employee share-based payment expense	136	-	68	-
Property, plant and equipment w ritten-off	-	3	-	2
Unrealised currency translation differences	(591)	(2,002)	(999)	(1,540
Gain on disposal of property, plant and equipment	(1,236)	(491)	(1,208)	(35
Fair value gains on financial assets, at fair value through profit or loss	(255)	(513)	(142)	(337
Write-off of intangible assets	-	17	-	-
Interest expense	96	120	52	43
Interest income	(66)	(78)	(36)	(41)
Write-back of allow ance for foreseeable losses on development properties	-	(240)	-	-
Provision for retirement benefits	146	154	74	69
Impairment loss on property, plant and equipment	-	753	-	251
Share of profits of associated companies	(530)	(575)	(393)	(173
	73,274	26,236	11,606	15,815
Change in working capital :				
Trade and other receivables	(105,998)	(6,791)	(5,129)	(7,536
Inventories	6,679	4,201	645	(4,460
Development properties	59,446	9,210	16,738	8,453
Other current assets	(186)	(167)	(18)	368
Trade and other payables	4,190	3,792	2,080	1,295
Cash generated from operations	37,405	36,481	25,922	13,935
Income tax paid	(2,943)	(1,932)	(1,610)	(1,322
Retirement benefits paid	(117)	(176)	(51)	(82
Net cash provided by operating activities	34,345	34,373	24,261	12,531

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### 1(c) Consolidated Statement of Cash Flows (continued)

	6 Month	s ended	3 Month	s ended
	30.06.2012	30.06.2011	30.06.2012	30.06.2011
	S\$'000	S\$'000	S\$'000	S\$'000
Cash flows from investing activities				
Dividends received from financial assets, available-for-sale	2,481	2,375	2,474	2,368
Proceeds from disposal of property, plant and equipment	1,633	519	1,605	42
Proceeds from disposal of financial assets, at fair value through profit or loss	7,363	-	5,312	-
Dividend income received from an associated company	148	-	-	-
Purchases of property, plant and equipment	(12,643)	(4,020)	(8,303)	(3,200)
Purchases of financial assets, available-for-sale	-	(24)	-	(24)
Purchases of financial assets, at fair value through profit or loss	(10,226)	(16,266)	(6,124)	(7,933)
Interest received	66	78	36	41
Net cash used in investing activities	(11,178)	(17,338)	(5,000)	(8,706)
Cash flows from financing activities				
Dividends paid to equity holders of the Company	(5,742)	-	(5,742)	-
Withdraw al of a fixed deposit pledged for borrowings	-	6,718	-	-
Purchases of treasury shares in a subsidiary from non-controlling interests		(1)	-	(1)
hterest paki	(96)	(111)	(52)	(47)
Repayments of borrow ings	(2,162)	(15,000)	(1,332)	-
Proceeds from borrow ings	1,000	3,000	1,000	-
Net cash used in financing activities	(7,000)	(5,394)	(6,126)	(48)
Net increase in cash and cash equivalents	16,167	11,641	13,135	3,777
Cash and cash equivalents at the beginning of the financial period	107,059	93,683	110,091	101,547
Cash and cash equivalents at the end of the financial period*	123,226	105,324	123,226	105,324
Depresented by:				
Represented by: Cash at bank and on hand	86,165	43,265	86,165	43,265
Fixed deposits with financial institutions	37,061	62,059	37,061	62,059
Cash and cash equivalents as as per balance sheet and above	123,226	105,324	123,226	105,324
vash anu vash equivalents as as per valance sheet and above	,20,220	100,024		,

### Notes

Included in fixed deposits and cash at bank and on hand of the Group are amounts totalling \$35,861,000 (2011: \$78,216,000) held under the Housing Developers (Project Account) (Amendment) Rules 1997 and the Housing Developers (Project Account) Rules (1990 Ed), withdrawals from which must be in accordance with the said Rules.

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# 1(d)(i) Consolidated Statement of Changes in Equity

For the financial period ended 30 June 2012

			Attd	butable to e	<u>Attributable to coulty holders of the Company</u>	of the Com	Xued				
	Share	Capital	Property revaluation	Fair value	currency translation	General	Share-based payment	Retained		Non- controlling	Total
	s'coo	\$,000	000,\$ 000;\$	000.\$ 5/19291	000.\$ 6718801	000.\$	000,\$	<u>profits</u> \$'000	s.coo	interests \$'000	s'000
Balance at 1 January 2012 - As previously roported	218,568	6,066	70,238	61,638	(36,675)	1,120	511	167,117	488,583	54,939	543,522
Effect of adopting Amendments to FRS 12	1	,	r	ı	I	ī		5,005	5,005	(453)	4.552
Balance at 1 January 2012 - As restatod	218,568	6,066	70,238	61,638	(36,675)	1,120	511	172,122	493,588	54,486	548,074
Employee share-based compensation scheme - Value of employee services	,	I	:	,	1	ı	68	,	89	1	89
- Issue of now shares	297	'	t	'	,	I	(297)	r	I	•	ı
Transfer to retained profits on realisation	1	·	(19,533)	ı	,	ı	'	19,533	I	,	ı
Total comprehensive income for the period	ı	,	1	33,920	(1.104)	,		49,448	82,264	2.023	84,287
Balance at 31 March 2012	218,865	6,066	50,705	96,558	(37,779)	1,120	282	241,103	675,920	56,509	632,429
Employee share-based compensation scheme - Value of employee services	1	ι	I	ſ	,	t	63	ţ	68	F	68
Dividends paid to non-controlling shareholders of a subsidiary	ſ	ı	·	,	'	1	ı	1	t	(1,589)	(1,589)
Dividends paid to equity holders of the Company	I	I		•	•	ŀ	ı	(5,742)	(5,742)	F	(5,742)
Transfer to retained profits on realisation	I	ł	(5,064)	•	ı	t	'	5,064	ı	ŀ	ı
Total comprehensive income for the period	1	Ţ	1	22,447	(962)	1	-	12,348	33,833	(163)	33,670
Balance at 30 June 2012	218,865	6,066	45,641	118,005	(38,741)	1,120	350	262,773	604,079	54,757	658,836
For the financial period ended 30 June 2011			Attr	ibutab <del>lo to c</del>	<u>Attributable to aquity holdors of the Company</u>	of the Con	XOBAC				

				5 7N 257 15 19	currenties we service using the second of the second second second second second second second second second s		1111027				
			Property	Fair	currency		Share-based			-uoN	
	Share	Capital	revaluation	value	translation	larono2	payment	Kotained	Total	controuing interests	- otal
	000.\$	000.\$	000.\$	000.\$	000,\$	000,\$	000.\$	\$.000	000,\$	000.\$	000,\$
Balance at 1 January 2011 - As proviously reported	218,568	6,066	84,241	66,586	(32,649)	1,120	ı	111,923	455,855	54,439	510,294
Effect of adopting Amendments to FRS 12								3,594	3,594	(664)	2,930
Balance at 1 January 2011 - As restated	218,568	6,066	84,241	66,586	(32,649)	1,120	ı	115,517	459,449	53,775	513,224
Transfer to retained profits on realisation	F	ı	(2.342)	'	ı	I	'	2,342	ı	ł	1
Total comprehensive losses for the period	1	L	1	(7,403)	(2.473)	L	3	5,951	(3.925)	799	(3,126)
Balance at 31 March 2011	218,568	6,066	81,899	59,183	(35,122)	1,120	ı	123,810	455,524	54,574	510,098
Effect of treasury shares in a subsidiary acquired from non-controlling interests	1	1	ŧ	I	'	ı	'	1	'	(1)	(1)
Dividends paid to non-controlling shareholders of a subsidiary	ı	3	I	t	I	ι		I	1	(1,627)	(1,627)
Transfer to retained profits on realisation	ı	1	(5,274)	ı	ı	'	1	5,274	t	ı	•
Total comprehensive income for the period	1	1	I	9,162	(2.388)	1	1	14,684	20,958	(643)	20,315
Balance at 30 June 2011	218,568	6,066	76,625	68,345	(38,010)	1,120	t	143,768	476,482	52,303	528.785

### 1(d)(i) Consolidated Statement of Changes in Equity

### Notes:

The Group has written back a total amount of \$4.55 million from deferred income tax liabilities to retained profits as a prior year adjustment. This adjustment arises from adoption of the Amendments to FRS 12 – Deferred tax: Recovery of Underlying Assets which became effective for annual periods beginning on or after 1 January 2012.

### 1(d)(i) Statement of Changes in Equity of the Company

### For the financial period ended 30 June 2012

	Share capital	Fair value reserve	Share- based payment reserve	Retained profits	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2012	218,568	4,348	511	94,659	318,086
Employee share-based compensation scheme - Value of employee services - Issue of new shares Total comprehensive income for the period	- 297 -	- 1,293	68 (297) -	- - 410	68 - 1,703
Balance at 31 March 2012	218,865	5,641	282	95,069	319,857
Employee share-based compensation scheme - Value of employee services	-	-	68	-	68
Dividends paid to equity holders of the Company	-	-	-	(5,742)	(5,742)
Total comprehensive income for the period	-	2,294	-	98,053	100,347
Balance at 30 June 2012	218,865	7,935	350	187,380	414,530

### For the financial period ended 30 June 2011

	Share capital	Fair value reserve	Share- based payment reserve	Retained profits	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2011	218,568	3,690	-	(28,753)	193,505
Total comprehensive income for the period	-	322	-	(176)	146
Balance at 31 March 2011	218,568	4,012	-	(28,929)	193,651
Total comprehensive income for the period	-	(93)	-	116,309	116,216
Balance at 30 June 2011	218,568	3,919	-	87,380	309,867

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1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the immediately preceding financial year.

	Gro	oup
	30.06.2012	30.06.2011
Issued and fully paid ordinary shares:		
As at beginning of period	573,920	573,920
<ul> <li>Issue during the period</li> <li>pursuant to the grant of awards under employee share-based compensation scheme</li> </ul>	202	-
As at end of period	574,122	573,920

1(d)(iii) To show number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer as at end of the current financial period and as at end of the immediately preceding year.

The Company does not have any treasury shares.

1(d)(iv) To show the total number of issued shares excluding treasury shares as at end of the current financial period and as at end of the immediately preceding year:-

	30.06.2012	31.12.2011
Number of issued shares excluding treasury shares ('000)	574,122	573,920

1(d)(v) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, disposal, cancellation and/or use of treasury shares as at 30 June 2012 (31 December 2011: Nil).

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

# 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has adopted the same accounting policies and methods of computation in the financial statements for the current reporting period compared with the audited financial statements for the year ended 31 December 2011 except for the adoption of revised Financial Reporting Standards disclosed in paragraph 5 below.

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5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

On 1 January 2012, the Group adopted the following amendment to existing standard that has been published.

<u>Amendments to FRS 12 – Deferred tax: Recovery of underlying assets (effective for annual periods beginning on or after 1 January 2012)</u>

The impact on the financial statements is a reduction in deferred tax liability of \$4.5 million on adoption of the amendment to FRS mentioned above.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group 6 Months		Group 3 Months	
	01.01.2012	01.01.2011	01.04.2012	01.04.2011
	То	То	То	То
	30.06.2012	30.06.2011	30.06.2012	30.06.2011
Earnings per ordinary share for the period based on net profit attributable to equity holders of the Company during the period:-				
(a) Based on weighted average number of ordinary share in issue (cents)	10.76	3.60	2.15	2.56
(b) On a fully diluted basis (cents)	10.76	3.60	2.15	2.56
Weighted average number of ordinary shares in issue for calculation of basic earnings per share ('000)	574,113	573,920	574,122	573,920
Weighted average number of ordinary shares in issue for calculation of diluted earnings per share ('000)	574,316	573,920	574,330	573,920

# 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-

- (a) current financial period reported on; and
- (b) immediately preceding financial year.

	Group		Company		
	30.06.2012	31.12.2011 (Restated)*	30.06.2012	31.12.2011	
	Cents	Cents	Cents	Cents	
Net asset value per ordinary share based on total number of issued shares excluding treasury shares as at the end of the reporting period	105.22	86.00	72.20	55.42	

\* Restated: Prior year comparatives are restated due to the adoption of the Amendments to FRS 12 – Deferred tax : Recovery of Underlying Assets which became effective for annual periods beginning on or after 1 January 2012. Please also see Note 5 above.

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
  - a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.
- 8(a) Year to Date Results 6 Months ended 30 June 2012 vs. 6 Months ended 30 June 2011

### Food and Beverage division performance

The Food and Beverage ("F&B") revenue increased by 7.9% to \$198.97 million for the financial period ended 30 June 2012 as compared to \$184.38 million recorded in the corresponding period last year. The F&B division gross profit improved by 6.6% to \$71.39 million as compared to \$66.98 million recorded in the corresponding period last year and this is in line with higher revenue.

Overall, the F&B division recorded lower net profit after tax attributable to equity holders of the Company of \$5.70 million in the current financial period as compared to net profit after tax of \$7.27 million in the corresponding period last year due to:

- Higher selling and distribution expenses of \$5.53 million mainly due to higher sales during the period. Malaysian subsidiary incurred higher distribution cost to Indonesia in the current period due to expansion of distribution and sales network in Indonesia. Staff related costs in Singapore and Malaysia increased as a result of salary increment and higher salesmen commission. Higher warehouse rental and pallet rental cost were incurred in the current period due to new Malaysia warehouse; and
- Higher administrative expenses of \$2.57 million mainly due to relocation cost incurred by the Malaysian subsidiary in connection with its consolidation of manufacturing facilities, additional SAP software depreciation and maintenance cost and higher staff related cost.

The decrease was partially offset by:

- Higher gross profit of \$4.41 million which is in line with higher revenue;
- Lower tax expense of \$0.94 million from Singapore and Malaysia due to lower taxable profits; and
- Lower allocation to non-controlling shareholders of \$0.65 million due to lower profits earned by the non-wholly owned Malaysia subsidiaries.

### Property division performance

Revenue from Property division, which is recognised progressively, increased by \$108.10 million to \$144.06 million in the current period as compared to \$35.96 million recorded in the corresponding period last year. Net profit after tax improved from \$9.90 million in the corresponding period last year to \$51.35 million in the current financial period.

The property division recorded higher profit after tax of \$41.45 million in the current financial period due to additional \$54.57 million gross profit recognised arising from current period sales and progressive recognition of profits from sold units, partially offset by \$3.32 million higher marketing expenses and \$8.53 million additional tax charge due to higher profits.

### Group performance

Overall, the group recorded net profit after tax attributable to equity holders of the Company of \$61.80 million in the current period, as compared to a net profit after tax of \$20.64 million in the corresponding period last year and the improved performance was primarily contributed by the property division in the current period.

### 8(b) Second Quarter Results - 3 Months ended 30 June 2012 vs. 3 Months ended 30 June 2011

### Food and Beverage division performance

The F&B revenue increased by 9.9% to \$96.13 million for the quarter ended 30 June 2012 as compared to \$87.49 million recorded in the corresponding quarter last year. The F&B gross profit increased by \$2.39 million as a result of the higher revenue. The F&B division recorded lower net profit after tax of \$0.94 million in the current quarter as compared to \$4.51 million in the corresponding quarter last year mainly due to:

- Higher selling and distribution expenses of \$3.70 million mainly due to higher transportation charges incurred in Malaysia in line with increase in sales. Staff related costs in Singapore and Malaysia increased as a result of salary increment and higher salesmen commission. Higher warehouse rental and pallet rental cost were incurred in the current period due to new Malaysia warehouse; and
- Higher administrative expenses of \$2.41 million mainly due to relocation cost incurred by the Malaysian subsidiary in connection with its consolidation of manufacturing facilities, additional SAP software depreciation and maintenance cost and higher salary related costs.

The decrease was partially offset by:

- Higher gross profit of \$2.39 million which is in line with higher revenue; and
- Lower allocation to non-controlling shareholders of \$0.60 million due to lower profits earned by the non-wholly owned Malaysia subsidiary.

### Property division performance

Revenue from Property division, which is recognised progressively, increased by \$3.52 million to \$27.72 million in the current quarter as compared to \$24.21 million recorded in the corresponding quarter last year. Net profit after tax of \$7.23 million is recorded in the current quarter as compared to \$6.52 million in the corresponding quarter last year.

The higher revenue and profit after tax is due to current period sales and progressive recognition of profits from sold units in the current quarter.

### Group performance

Overall, the group recorded net profit after tax attributable to equity holders of the Company of \$12.35 million in the current quarter, as compared to a net profit after tax of \$14.68 million in the corresponding quarter last year. The \$2.33 million lower group performance was largely due to the lower profit from the F&B division.

### 8(c) Balance Sheets – 30 June 2012 vs. 31 December 2011

### Group

Trade and other receivables increased by \$106.00 million from \$73.75 million as at 31 December 2011 to \$179.75 million as at 30 June 2012. The increase was largely due to progress billings and unbilled revenue from Jardin project which attained TOP status in the current financial period.

Inventories decreased by \$6.68 million from \$54.74 million as at 31 December 2011 to \$48.06 million as at 30 June 2012 mainly due to lower stock holding after the Chinese New Year festive season.

Development properties decreased by \$59.44 million from \$118.56 million as at 31 December 2011 to \$59.12 million as at 30 June 2012 mainly due to additional units of Jardin project being sold in the current financial period and progressive recognition of costs, taken to profit or loss, up to TOP stage for units sold.

Financial assets, available-for-sale, increased by \$57.66 million from \$102.72 million as at 31 December 2011 to \$160.38 million as at 30 June 2012 was due to fair value gains of quoted investments in the current financial period.

Property, plant and equipment increased by \$7.24 million from \$126.44 million as at 31 December 2011 to \$133.68 million as at 30 June 2012. The increase was due to the purchase of \$12.64 million of property, plant and equipment in the current financial period of which \$8.62 million was construction cost incurred in Singapore, Malaysia and China factories, partially offset by current period depreciation charge of \$4.03 million.

Trade and other payables increased by \$5.78 million from \$86.37 million as at 31 December 2011 to \$92.15 million as at 30 June 2012 mainly due to more advertising and promotion activities in Malaysia and accrued rebates against sales for the development property project.

Current income tax liabilities increased by \$16.84 million from \$3.09 million as at 31 December 2011 to \$19.93 million as at 30 June 2012 mainly due to the transfer of tax provision for the Jardin project from deferred income tax liabilities and additional taxable profits from Property division.

Deferred income tax liabilities decreased by \$9.61 million from \$21.05 million as at 31 December 2011 to \$11.44 million as at 30 June 2012 mainly due to the transfer of deferred income tax liabilities pertaining to taxable profits from the Jardin project to current income tax.

### Company

Cash and cash equivalents increased by \$51.37 million from \$2.05 million as at 31 December 2011 to \$53.42 million as at 30 June 2012 mainly due to cash dividend received from a subsidiary.

Trade and other receivables increased by \$40.55 million from \$14.25 million as at 31 December 2011 to \$54.80 million as at 30 June 2012. The increase was mainly due to additional advance made to a subsidiary.

Financial assets, available-for-sale, increased by \$3.59 million from \$8.81 million as at 31 December 2011 to \$12.40 million as at 30 June 2012 due to fair value gains of quoted investments in the current financial period.

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### 8(d) Statement of Cash Flows

### Year to Date - 6 months ended 30 June 2012 vs. 6 months ended 30 June 2011

The Group registered a net increase in cash and cash equivalents of \$16.17 million for the period ended 30 June 2012.

Net operating cash inflows for the group is \$34.35 million, of which the Food and Beverage division and the Property division contributed \$1.68 million and \$32.67 million respectively.

Cash outflow from investing activities of \$11.18 million was mainly due to purchase of financial assets, at fair value through profit or loss of \$10.23 million and purchase of property, plant and equipment of \$12.64 million, partially offset by proceeds from disposal of property, plant and equipment and financial assets, at fair value through profit or loss of \$1.63 million and \$7.36 million respectively, and dividend income received of \$ 2.48 million.

Cash outflow from financing activities of \$7.00 million was mainly due to the dividends paid to equity holders of the Company of \$5.74 million and net repayment of bank borrowings of \$1.16 million.

### Second Quarter - 3 months ended 30 June 2012 vs. 3 months ended 30 June 2011

The Group registered a net increase in cash of \$13.14 million for the quarter ended 30 June 2012.

Net cash operating inflows of \$24.26 million were mainly contributed by the Property division of \$30.42 million but partially offset by operating cash outflow of \$6.16 million by the Food and Beverage division.

Cash outflow from investing activities of \$5.00 million was mainly due to purchase of financial assets, at fair value through profit or loss of \$6.12 million and property, plant and equipment of \$8.30 million, partially offset by proceeds from disposal of property, plant and equipment and financial assets, at fair value through profit or loss of \$1.61 million and \$5.31 million respectively, and dividend income received of \$2.47 million.

Cash outflow from financing activities of \$6.13 million was mainly due to the dividends paid to equity holders of the Company of \$5.74 million and net repayment of bank borrowings of \$0.33 million.

# 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

In the next 12 months, the Group's F&B division's margins are expected to be squeezed by the competitive selling prices in the markets and increasing raw material costs.

Management will continue to improve on operating efficiency and production processes to enhance the profitability of the F&B division.

For the Property division, the Group will continue to sell its remaining 31 units of development properties.

Overall, the Group's performance is expected to remain satisfactory.

### Corporate Proposals

(i) On 30 May 2012, the Board of Directors of Yeo Hiap Seng Limited ("YHSL" or the "Company") announced that YHS (Singapore) Pte. Ltd. ("YHSS"), a wholly-owned subsidiary of the Company, has, by way of a letter dated 30 May 2012 to Yeo Hiap Seng (Malaysia) Berhad ("YHSM") notified YHSM of its intention to privatise YHSM by way of a selective capital reduction and repayment exercise ("Proposed SCR") pursuant to Section 64 of the Companies Act, 1965 of Malaysia (the "Malaysian Companies Act"). YHSM is listed on Bursa Malaysia Securities Berhad ("Bursa Securities") and as at 30 May 2012, YHSS holds 93,373,249 ordinary shares of par value RM1.00 each in the capital of YHSM ("YHSM Shares") representing approximately 61.147 per cent<sup>1</sup> of the issued and paid-up share capital of YHSM.

The Proposed SCR involves YHSM undertaking a selective capital reduction and a corresponding capital repayment to all the shareholders of YHSM, other than YHSS (the "Entitled YHSM Shareholders"), whose names appear in the record of depositors as at the close of business on an entitlement date to be determined at a later date, save for 1,000,000 YHSM Shares which are then held by YHSS.

Pursuant to the Proposed SCR, the Entitled YHSM Shareholders will receive a total capital repayment of RM213,577,632 (excluding treasury shares), which represents a cash amount of RM3.60 ("Proposed Cash Amount") for each YHSM Share held by the Entitled YHSM Shareholders on the Entitlement Date. YHSS will waive its entitlement to the repayment of capital pursuant to the Proposed SCR.

As at 30 May 2012, YHSM has an issued and paid-up share capital of RM152,700,369 comprising 152,700,369 YHSM Shares (excluding treasury shares). In view that the number of YHSM Shares to be cancelled is higher than the existing issued and paid-up share capital of YHSM as at 30 May 2012, a bonus issue of up to 61,877,263 YHSM Shares on a pro rata basis to all shareholders of YHSM will be proposed and undertaken by YHSM to increase the paid-up share capital of YHSM up to a level which is sufficient for the capital reduction.

Following the issuance of new YHSM Shares pursuant to the bonus issue, all YHSM Shares will be cancelled, save for 1,000,000 YHSM Shares held by YHSS. The issued and paid-up share capital of YHSM will be reduced by way of cancellation of YHSM Shares on the basis of one YHSM Share to be cancelled for every RM1.00 paid by YHSM to the Entitled YHSM Shareholders as capital repayment. Accordingly, as at 30 May 2012, 213,577,632 YHSM Shares will be cancelled pursuant to the Proposed SCR. The treasury shares currently held by YHSM shall also be cancelled.

(ii) On 31 July 2012, the Board of Directors of YHSM, announced the completion of the acquisition of 1,500,000 ordinary shares of RM1.00 each in TM Foods Sdn Bhd, representing 30% of the total issued and paid-up share capital of TM Foods Sdn Bhd for a total cash consideration of RM3 million. Upon the completion, TM Foods Sdn Bhd has become an associate company of YHSM.

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate movements, cost of capital and capital availability, competition from other companies and venues for sale/manufacture/distribution of goods and services, shift in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, and governmental and public policy changes. You are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of management on future events

<sup>&</sup>lt;sup>1</sup> This is based on the total issued share capital of YHSM excluding treasury shares.

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### 11. Contingent Liability

(i) The Board of Directors of YHSM announced on 2 February 2010 that the Jakarta High Court had decided in favour of YHSM and its subsidiary, PT YHS Indonesia regarding a suit filed by PT Kharisma Inti Persada ("the Plaintiff"), claiming for approximately \$32 million (Rupiah 219.9 billion) for an alleged breach of an alleged agreement and an alleged distributor's appointment. YHSM has on 23 March 2010 received a formal notification from the Central Jakarta District Court that the Plaintiff has filed an appeal against the Jakarta High Court's decision and YHSM had, on 5 April 2010, filed a counter memorandum to the Court.

The Board of Directors announced on 3 July 2012 that YHSM had received a formal notification from the Central Jakarta District Court that the Jakarta Supreme Court has rejected the Plaintiff's appeal and decided the case in favour of YHSM and PT YHS Indonesia. As at the date of this report, the Plaintiff has not filed an appeal for judicial review.

(ii) The Board of Directors of YHSM announced on 11 March 2010 that the High Court of Shah Alam has on 10 March 2010 vide the proceedings under Civil Suit no. MT3-22-936-2003 granted judgement against YHSM in favour of F.Y. Sdn Bhd ("the Plaintiff"), for the alleged breach of an agreement. The High Court did not award the quantum of damages and ordered that damages be assessed before the Registrar of the High Court. YHSM filed an appeal with the High Court on 28 June 2010. The Court of Appeal upon hearing on 27 March 2012, granted judgement in favour of YHSM and allowed YHSM's appeal with costs. On 2 April 2012, the Plaintiff withdrew its application for assessment of damages at the High Court.

On 26 April 2012, the Plaintiff filed an application for leave to appeal to the Federal Court. The application is still pending hearing, which has not been fixed by the Federal Court.

No provision has been made for the above contingent liabilities in the financial period reported on.

### 12. Dividend

### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

None.

### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None.

(c) Date payable

Not applicable.

### (d) Books closure date

Not applicable.

### 13. If no dividend has been declared/recommended, a statement to that effect.

No dividend is recommended for the financial period reported on.

### 14. Interested Person Transactions

The Company does not have a shareholders' mandate for interested person transactions.

### BY ORDER OF THE BOARD

Lim Swee Lee Joanne Company Secretary 6 August 2012

### STATEMENT PURSUANT TO RULE 705(4) OF THE LISTING MANUAL

The directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited financial statements for the period ended 30 June 2012 to be false or misleading in any material respect.

On behalf of the Directors

TJONG YIK MIN Director

6 August 2012

YAP NG SENG Director